

Work the Problem Weekend Thursday May 14 -Saturday May 16 Eugene Hilton, 66 E 6th Ave. Vistas Room

Thursday:

2:30 – 6:00 pm: Tour (for newcomers only!) of St Vinnie's social service facilities and stores

<u>6:00 – 9:00 pm</u>: **Registration/hospitality** in parlor suite (Room 702). Enjoy local wine/beer and pizza when picking up your conference packet and ID.

Friday:

8 am: Breakfast in the Vistas room

8:40 am: Welcome: Sue Palmer

8:45 – 10:45 am: Cascade Alliance members' updates (10 minutes each)

- <u>8:45-8:55 am:</u> Greater Bridgeport Community Enterprises, Bridgeport CT
- 8:55-9:05 am: The Cara Program's Chapter Two, Chicago IL
- <u>9:05-9:15 am:</u> The Up Center, Norfolk VA
- <u>9:15-9:25 am:</u> Opportunity House, Reading PA
- 9:25-9:35 am: Urban League of Essex County, Newark NJ
- <u>9:35-9:45 am</u>: United Teen Equality Center, Lowell MA
- <u>9:45-9:55 am:</u> Exceed, Milwaukie OR
- <u>9:55-10:05 am:</u> Mustard Seed, Orlando FL

<u>10:05 – 10:25 am</u>: Finger Lakes Reuse (Ithaca NY) and Scrap Exchange (Durham NC) introduce themselves

<u>10:45 – 11:00 am</u>: Break

<u>11:00 – 11:15 am</u>: **Best Business Practices**: Guest speaker, University of Oregon Lundquist Business College senior instructor Anne Forrestel, on bringing best business practices to the nonprofit world.

<u>11:15 – noon:</u> **Opening a Pop-Up Shop** with Cascade Alliance members

<u>Noon – 12:50 pm:</u> Lunch

12:50 – 1:00 pm: Meaningful Work: Ashley Raman shares his personal story

<u>1:00 – 1:30 pm:</u> Keeping OSHA happy: workplace safety with Dave Tussing

<u>1:40 pm:</u> Head to Junction City for afternoon sessions

2:15 - 3:00 pm: **Stump the chumps:** Terry McDonald throws practical challenges to his top managers in an exercise designed to show how we solve the many thorny problems that come up in any given week.

3:00 - 3:15 pm: Break

<u>3:15 – 4:45 pm</u>: **Breakout sessions** with St. Vinnie's staff on: retail thrift, mattress recycling, books, warehouse/logistics, getting stuff/relationships, eBay

5:00 pm: **Head back to the Hilton.** Optional social time with beverages and light appetizers in the parlor suite (Room 702)

Dinner on your own with discounted options on "show your badge" map

Saturday:

8:30 am: Breakfast in the Vistas room

9:00 – 10:00 am: Commodities update with Terry McDonald (45 minutes and 15 minutes Q/A)

10:00 – 10:20 am: Get the grant: Sue Palmer offers best options for recycling funding

<u>10:20 – 10:35 am:</u> Break

<u>10:35 – 11:00 am</u>: **Eagle eye on the bottom line** with Bethany Rockwell (Case Studies for St. Vinnie's books and retail)

11:00 - 11:55 am: **Creative solutions**: Member success stories, a closer look at some of the creative strategies that improved revenue in the past year.

Noon – 1 pm: Lunch - Ten clues you may be ready for upcycling with Mitra Chester

<u>1:00 - 2:00 pm:</u> Work the problem session 1 (As we did last year, we'll circle up and develop solutions for challenges.)

2:00 - 2:15 pm: Break

2:15 – 3:15 pm: Work the problem session 2

<u>3:15 – 4:00 pm:</u> Opportunities for collaboration

<u>4:00 – 5:30 pm</u>: Optional social hour at the parlor suite (Room 702)

5:30 pm: Dinner and awards ceremony